



TRANSGLOBE  
ADVISORS

# YOUR TRUSTED ADVISOR

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# YOUR TRUSTED ADVISOR

## TRANS-GLOBE ADVISORS

Trans-Globe Advisors' services encompass Strategic, Legal, Governance, Tax & Regulatory services. Clients leverage our exceptional blend of industry proficiency, worldwide presence, and relations with significant market players to help solve their roughest challenges, and make right use of their prospects to biggest opportunities.

Our ever growing portfolio of content and successful clients is backed by multi-skilled, cross-disciplined team with outstanding legal luminaries for facilitating clear roadmap. Trans-Globe Advisors is a team of passionate professionals willing to make a measurable impact in whatever we do.

Our core team embraces dignitaries from across the disciplines including Former Law Minister of India Dr Hansraj Bhardwaj, Former Supreme Court Judge Justice Ashok Mathur, Member of Parliament & Editor in Chief of The Pioneer Dr Chandan Mitra, PTPL Executive Chairman & Promoter of Opinion Express Group Mr Prashant Tewari and many more dynamic executives with the business knowledge and insight of the seasoned leader.



## Chairman Emeritus

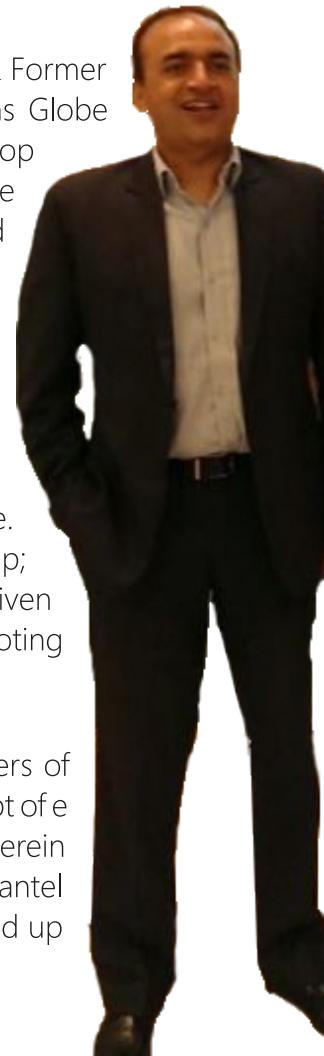
**H**ansraj Bhardwaj is an Indian politician and renowned senior advocate who was Governor of Karnataka since 2009; he has also been Governor of Kerala from 2012 until 2013. He is a member of the Indian National Congress. He holds the record of having the second longest tenure in Law Ministry since independence, after Ashoke Kumar Sen. He was the minister of state for nine years and a cabinet minister for law and justice for five years.



HR Bhardwaj was first elected to the Rajya Sabha in April 1982. He served as Minister of State in the Ministry of Law and Justice from 31 December 1984 to November 1989 and was re-elected to the Rajya Sabha in April 1988. He was then Minister of State (Independent Charge) in the Ministry of Planning and Programme Implementation from 21 June 1991 to 2 July 1992 and Minister of State in the Ministry of Law, Justice and Company Affairs from 3 July 1992 to May 1996. He was again re-elected to the Rajya Sabha in April 1994 and April 2000, and from 22 May 2004 to 28 May 2009 he served as Union Cabinet Minister of Law and Justice. On record, he is perhaps the most respected law minister of the country. Dr HR Bhardwaj served as the Governor of state of Karnataka and Kerala between June 2009 to June 2014.

## Founder

**P**romoter of Opinion Express Group, Editorial team member of The Pioneer & Former Non Executive Chairman at Pantel Technologies & Managing Partner Trans Globe Advisors – LLP law firm. Prashant Tewari is B.Com, MPA and MBA from top Universities; he has tremendous work exposure in both public and private sector. Prashant Tewari is the founder of OPINION EXPRESS GROUP and various other business entities in India and abroad. He is working closely with the leading investors from US, Europe, Japan and Middle East & India in Media, Technology, Energy, Education and Real Estate sectors.



Prashant Tewari is a seasoned journalist and entrepreneur with over two decade of experience. He has interviewed various head of states, President, Prime Minister, M.P's. Senators, Mayors and public figures all across the globe. He has served as a working board member of the Opinion Express Group; Prashant was awarded the "Global Journalist Award" in the Media Category, given out by various governments and quasi government agencies for promoting bilateral ties between countries and continents.

Prashant is extremely active in Politics, he has advised former Prime Ministers of India and Prime Minister of Mauritius on critical governance issues. The concept of governance and community development are his core specialty subjects wherein his role is applauded throughout the world. Prashant has promoted Pantel Technologies in the past, manufacturer of phones & tablet PC. PTPL have tied up with BSNL, FT, MT, MTN to offer co branded mobility devices globally.

# Management Team

## RAHUL MISRA



He is a seasoned academician, researcher, consultant and entrepreneur having fifteen years of teaching and consultancy experience both in India and abroad. He is qualified as an accountant in INDIA, the UK and USA. He is a Commerce Graduate from India, Fellow from the Institute of Business Administration, UK and American Academy of Financial Management, USA. Dr. Misra is having a keen interest in the field of forensic accounting, financial engineering and equity research. He has written numerous articles and is presently writing two books in Financial Accounting and Economic Crime.

## RAI SINGH



Rai Singh has exemplary bureaucratic career, he was Selected for the Indian Foreign Service, but opted for the IAS. Allotted to U.P Cadre of IAS in 1972 / Retired in June 2003 as Chairman, State Administrative Tribunal and Vigilance Commission, Up in the Super Time scale of IAS, in the rank of Chief Secretary. Served Government of Uttar Pradesh and Government of India in different capacities that includes Advisor to Governor. He has graced several international organisation like ILO – Geneva, CICOPA, ICA, AGITCOOP.

## DIVYANSH BAJPAI



Divyansh Bajpai is the Executive Director of Marketing for Opinion Express News Network that is in the process of locating and executing business projects in India and abroad. Divyansh has extensive business and management as well as IT related experience. Having graduated from the University of Oregon with a B.S. in Computer and Information Science, Divyansh worked for and eventually started a successful branch office of Nova Travel Inc. He subsequently moved to the world of finance by first founding a successful mortgage brokerage and then moving to a senior management position with First Horizon Home Loans (then a division of First Tennessee National Association and now a division of Met Life). Simultaneously serving as a senior regional (Northwest Region) level advisor and fundraiser for the Democratic National Committee, culminating in a substantial contribution to the record breaking fundraising and political operation of President Barack Obama.



# Management Team

## KAPIL DUDAKIAA



Kapil Dudakiaa senior seasoned and experienced professional who has a diversity of experience across many sectors of international business, and a professional career in education. He graduated in Electrical and Electronic Engineering from Cardiff University, possesses a Post Graduate Certificate in Education and is a member of both the MIET and MIITT. As an educationalist he quickly rose to the top. He was appointed by the UK Government as a national schools inspector (OFSTED). Thereafter he started his own business and now works in areas such as: Petroleum products (buying and selling of Petro products), Construction (Hospitals, Infrastructure, Hotels and commercial), Pharmaceuticals and Real Estate (high value investment properties in the UK). He is well respected for his community and charitable work and is currently a trustee of the Fremantle Trust that provides care facilities for the elderly. His perceptive insight into the socio-political dimensions affecting the UK, and other parts of the world, has prompted leading ethnic media to secure his services as a guest columnist.

## VIJAY G. KALANTRI



Mr. VIJAY G. KALANTRI, is a one of India's leading industrialist with vast experience in the field of management, power projects and ports. Besides being the President of AIAI, he is also the President of the Indian Council of Foreign Trade (ICOFT) as well as the President of the Indo-Polish, Indo-Arab and Indo-Mauritius Chambers of Commerce; Vice President of MVRDC World Trade Centre Mumbai and the Bowling Alley Association and holds various other interesting and challenging portfolios across various industries which includes panels of Reserve Bank of India Committee, Central Government Committees. To his credit he is a director of various leading industries such as VIP Industries Ltd., Man Industries Ltd., Indian Acrylics, Hindustan Housing Finance & Development Corp., and Vindhyaachal Hydro Power Projects Ltd., Dighi Port Ltd and Balaji Infrared Projects Ltd. He is also been a Director on various boards such as Dena Bank & Canara Bank.





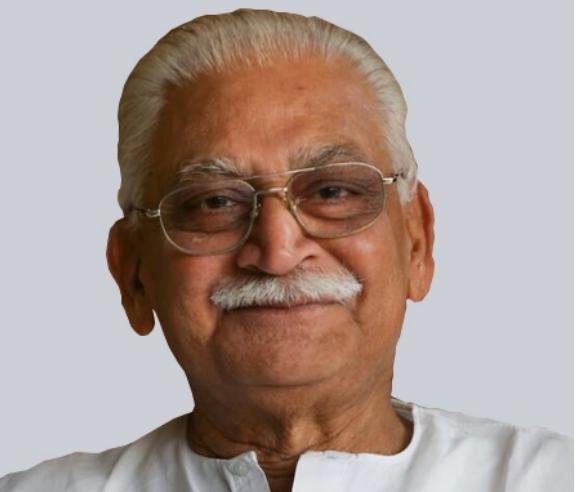
## Management Team

### AIR MARSHAL RAMESH CHANDRA BAJPAI



Air Marshal Ramesh Chandra Bajpai is one of the most distinguish and decorated highest ranking Service officer of Indian Air Force. Air Marshal is having glorious educational qualification starting from Ph.D (Electronic Warfare), IIT, Delhi. (1994), M Tech (Radar), IIT, Delhi. (1973), M Sc (Physics), DAV College, Kanpur. (1959), Graduate of National Defence College, Delhi. (1988), Advance Diploma in Russian Language JNU, Delhi. (1974) that confers him an eminent position is strategic Defense planning during his active career with Indian Air Force. He is trained in USA and Italy on Maintenance of Electronic Warfare Equipment. He is recipient of PARAM VISHISHT SEVA MEDAL & ATI VISHISHT SEVA MEDAL by the President of India, This is the highest national award given to a person in recognition of his distinguished service of the most exceptional order.

### ASHOKA KUMAR THAKUR



Ashoka Kumar Thakur is India's most sought lawyer practicing in apex court of India. He is member of Supreme Court Bar Association and life member of Bar Association of India. He has B.A. ( English Hons with Economics ), M.A. ( English ) & Diploma in Military Science. Ashoka K Thakur keep on appearing in various cases at the Hon'ble Supreme Court of India, CAT, Company Law Board, National Consumer Disputes, Redressal Commission, and in all most all the High Courts of India and various Inquiry Commissions, Tribunals, MRTP, CLB, BIFR & Arbitral Tribunals handling number of cases emanating from Administrative Service, Constitution, Penal, Tenancy, labour, customs & excise, Intellectual property, Contract, cyber, debt recovery, land acquisition, University, Environment, forest, banking, Service laws.



400  
ADVISORY  
OFFERED



200  
CONSULTANCY  
DONE



200  
RISK  
MITIGATED



350  
HAPPY  
CLIENTS



# Industries

Industries  
we serve



Entertainment and Media



Healthcare



Oil and Gas



Telecom



Chemicals



Industrial Manufacturing



Retail and Consumer



Education



Capital Projects and Infrastructure



Financial Services



Government and Public Sector



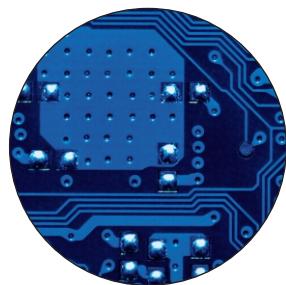
Metal



Pharmaceuticals and Life sciences



Power and Mining



Technology



## Entertainment and Media



Digitization, economic liberalization and evolving customer behavior has not just increased the demand for entertainment and media industry but also enticed global media companies to scale up their investments in India. Industry is thus in a constant pressure to not just outperform global leaders but also embrace technology advancements and comply with new regulatory norms at the same time. Even as broadband and the Internet become ubiquitous and the shift from traditional to digital media gains a foothold in even the least developed regions, new technologies, business models, and social media developments are introducing further shifts in both mature and developing markets.

And amidst of all this, Trans-Globe Advisors is right there by your side to help you strategize your project management, revenue recognition, or help you in any kind of legalities, financial forecasting & transformation, and M&A. We help you across the entertainment and media industry sectors including television, films, print, radio and digital. Our legal advisors have aced intellectual property disputes and risk management issues as well.

## Healthcare



Healthcare industry is one of the largest industries in the world with approximate total revenue of US\$ 2.8 trillion. In India as well, it constitutes 5 per cent of GDP with approximate revenue of US\$ 30 billion and offering employment to over 4 million people. Now, as per UN projections, India's population would surpass China and reach to an estimate of 1.45 billion by 2028. At such growth it's imperative for world's most populous country to nurture its healthcare sector for a healthier population.

As per FICCI-KPMG report, India's healthcare sector is expected to be US\$ 280 billion in size by 2020, growing at a compound annual growth rate of 16 per cent, but it is in "dire need" of right policy framework and infrastructure push. And we at Trans-Globe Advisors assure to be that strategic partner in need to aid you from healthcare strategy, technical feasibilities, legal advices, improvement, healthcare deals to technology experience services.



## Oil and Gas



In current scenario, Indian landscape is being largely transformed by the necessities of global energy suppliers and hence, Indian policymakers have started to take a productive approach at gas policy enablement. Unlike what it looks today, there is an evolving trend in natural gas global market, which signals that producers and marketers need to act now to increase their competitiveness in a market where supply will exceed demand. Similar close watch on other trends in the oil and energy industry makes Trans-Globe advisors stand far ahead of others.

With years of industry experience, we understand that one of the main challenges faced by any oil and energy company is volatility in prices. 2015 saw a steep downstream performance because of weaker oil prices. Especially with such high fixed costs, reducing it has become one of the major challenge and we can help you with that too. Rather we have helped some of the big names in the industry come out in such and other legal challenges with ease and poise. We make it safe, viable, and money-spinning for you.

## Telecom



Currently, India has the second largest telecommunications market across the globe. Along with a great customer base, the liberal and reformist policy by the Government has been instrumental in this rapid growth of the telecom industry. The Government of India has empowered the customer with easy market access to telecom equipment with a rational and proactive regulatory framework that safeguards accessibility of telecom services at reasonable prices.

As per the data released by Department of Industrial Policy and Promotion (DIPP), the industry has attracted FDI worth US\$ 17.7 billion during the period April 2000 to September 2015, which would not only create the influx of better services but generate great employment opportunities as well. Going by Microsoft's report, India will emerge as a leading player in the virtual world by having 700 million internet users of the 4.7 billion global users by 2025. Now with great opportunities come greater challenges, where Trans-Globe Advisors can be your ideal partner for road ahead.



## Chemicals

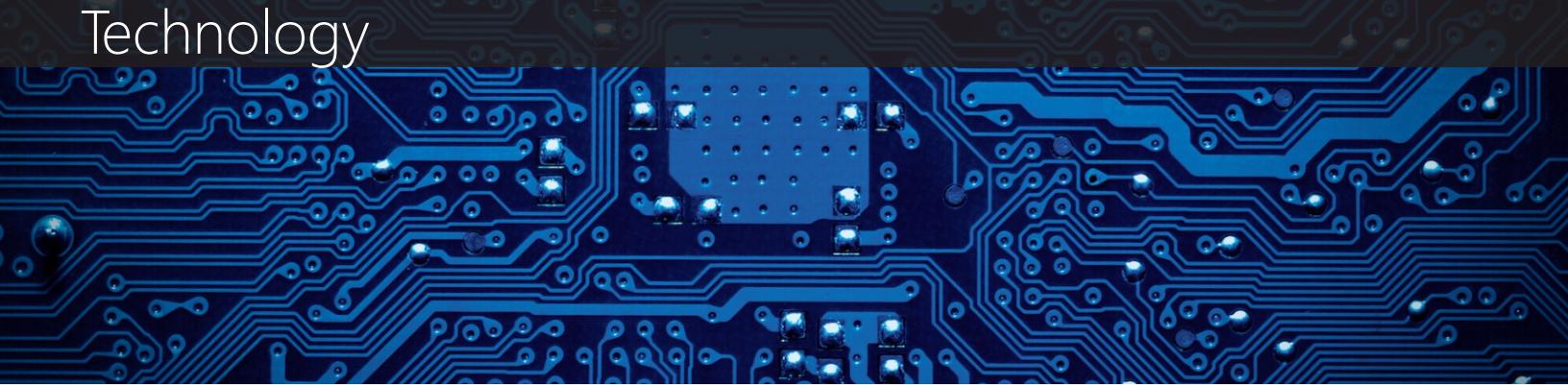


We at Trans-Globe Advisors help chemical industry deliver superior value by cost effective services in engineering, technology, and projects in the process industry. Our team of veteran professionals assures innovative, comprehensive, and proven enterprise management solutions, tailored to suit your need. Considering substantial production of basic organic chemicals including fertilizers, pesticides, paints, and various other specialty chemicals in India, we help you in strategic ways in improving the productivity and safety of core operations.

Our expert team also understands the continuous need to develop, research, and evolve in the chemical industry; and hence can provide deep insights into the improvements possible in operations and supply chain activities.

Strategic Alliance with Trans-Globe Advisors would mean unsurpassed industry insights and custom support for every complex, high-value client investment decisions by world-renowned chemical experts.

## Technology



Going by a senior government official, the technology sector is going to be \$1 trillion opportunity in the next 5 to 7 years. You have around \$400 billion of hardware, around \$350 billion of IT, ITes and e-commerce and another US\$250 billion of telecommunications and IoT. The sector also has the potential to contribute twenty to twenty-five per cent of the country's GDP. Automotive electronics, photo-voltaic segment has seen tremendous interest. Indian business houses that have kept their investments away from electronics sector are now coming it in a big way.

As per Nasscom and McKinsey report, titled 'Perspective 2025: Shaping the Digital Revolution', the industry is "well on track" to grow by US\$ 225 billion by 2020 and further touch US\$ 350 billion by 2025. Adding to it, the report says that the next US\$ 100 billion would add around two million jobs in the sector. With such huge opportunity comes greater responsibility and challenges, for which Trans-Globe Advisors can be your ideal strategic partner, so as you can concentrate on your core competency while we take care of legal services, taxes and regulation, deals and other reforms and compliances.



## Retail and Consumer



As per the Department of Industrial Policies and Promotion (DIPP), with Foreign Direct Investment (FDI) equity inflow totaling to US\$ 344.9 million during April 2000–September 2015, Indian retail industry has arose as one of the most dynamic and fast-paced industry. Conforming the above, Boston Consulting Group and Retailers Association of India published a report titled, 'Retail 2020: Retrospect, Reinvent, Rewrite', highlighting that India's retail market is expected to nearly double to US\$ 1 trillion by 2020 from US\$ 600 billion in 2015, driven by income growth, urbanization, and attitudinal shifts. The report adds that while the overall retail market is expected to grow at 12 per cent per annum, modern trade would expand twice as fast at 20 per cent per annum and traditional trade at 10 per cent.

Further, to ease the retailers, The Government of India has introduced Goods and Services Tax (GST). Implementation of GST is expected to enable easier movement of goods across the country, thereby improving retail operations for pan-India retailers. Trans- Globe Advisors can be your perfect solutions partner in such exhilarating times to be by your side as you face global challenges.

## Education



With more than 740,000 schools and more than 230 million enrolments, the Indian education system is one of the largest and most complex in the world. The complexity of the system stems from India's geographical challenges and the need to maintain standard and uniformity across the states. Policy paralysis and a dearth of a clear state of implementation, which is accompanied by an assignment of responsibilities in a diversified manner and without proper financial and organizational support, has added to some more confusions in the education system of India.

At Trans-Globe Advisors, we understand the need to create a responsive and approachable system, which works with masses, with better quality of education, utility and with better legal and financial assistance. Our core cross-functional team comprises of professionals from various fields including legal, accounting, consulting, strategic deals, governance and taxes which will help you analyze your problems in a more holistic and detailed manner and finally share a solution, which is best for you.



# Capital Projects and Infrastructure



Considering the capacity constraints to sustain exponential urbanization, there is a dire need to manage capital intensive projects and infrastructure development.

We at Trans-Globe Advisors, through our extensive knowledge and hands-on experience across the capital projects and infrastructure development ventures can help you with custom-made solutions which are perfect for you. Our services include legal support, demand assessment, traffic studies, entry strategies, commercial due diligence, bid advisory and project finance across transportation sectors (roads, ports, airports, railways, logistics, metrorail, BRTS), industrial infrastructure (SEZs, large area developments, commercial development) and tourism. Our industry veteran would be with you right from initial feasibility studies to transaction phase. If required, we also provide consultancy services supporting phases of asset lifecycle including strategy and planning, financing and procurement, execution and construction, operation and maintenance, and finally asset maturity and decommissioning.

At Trans-Globe Advisors you can be assured of a comprehensive, tailored solution to aid your business needs.

## Financial Services



With such a vast diversified sector, both in terms of new entities entering the market and the size of existing companies, India is one of the most vibrant capital market across the globe. While the Government of India has taken every measure to liberalise and regulate the finance industry, it still faces the challenges of ever increasing regulatory and security norms; and swelling competition leading to superior customer services at competing price. Also, with customer-centricity becoming the driving force, the industry has started to witness an obsolescence of the existing operating models and structures.

From block-chain technology to legal luminaries, we at Trans-Globe Advisors would help you identify and realize optimized investments with minimum risks, increase operational efficiency, and sustain cost leadership. As a partner to your business, our end-to-end, tailor-made solutions will help you transform your business for the digital world.



# Government and Public Sector



Indian Government together with the public sector has played a significant role in the accomplishment of constitutional aims including creating a socialistic pattern of society with the right mix of private and public sector. While private companies bring in competition, and advance technology; it takes public sector to balance the regional development, generate employment, contribute to public exchequer, and import substitution. With all its linkages the public sector has made solid contributions to national self-reliance as well.

Despite such an impressive role, public sector has its own set of shortcomings including poor project planning, over-capitalization, excessive overheads, overstaffing, and a few more. To help you with them and a lot more, we have veterans from the public sector and Government to assist you from taxes & regulatory services, legal services, compliance to everything you may require.

## Metal



Demand in the metal sector has weakened globally. Prices are treading downwards and companies are undertaking production cuts as they struggle to cut losses.

India is relatively better off than its global counterparts on the demand and margin front. While demand may have moderated from end-use sectors such as automobiles, capital goods and infrastructure, Indian players continue to remain profitable due to their low cost base.

In this scenario, companies in the sector are looking to optimise production by employing cost-cutting programmes to make their businesses sustainable. The hunt for mining acquisitions abroad has increased as state and central governments have imposed mining restrictions. Input and logistics costs have risen as companies procure raw materials through imports or from distant states. Companies are implementing operational improvement exercises, changing their product mix and increasing their reach to semi-urban or rural areas.

To improve productivity and acquire technical know-how to produce high-end steel, some steel producers have signed strategic alliances with their global counterparts. Overall, there is an inherent optimism about the India growth story and it is expected that domestic consumption will be the key demand driver in the sector.



## Pharmaceuticals and Life sciences



At present, the Indian pharmaceuticals industry is third largest in volume and the tenth largest in value, globally and is expected to rise to the size of sixth largest in absolute size by 2020. It is also one of the main 25 sectors acknowledged by the Government of India under the ambitious 'Make in India' initiative. Talking about some more facts, Indian pharmaceuticals market increased at a CAGR of 17.46 per cent in 2015 from US\$ 6 billion in 2005 and is expected to expand at a CAGR of 15.92 per cent to US\$ 55 billion by 2020.

But needless to say, the sector has its own countless challenges, few of the major being, regulatory demands, market dynamics, and dramatic customer behavior. We help our clients navigate through these complexities by adapting to changes, staying relevant, and delivering better value to patients through our diverse and deep experience in every client engagement.

## Power and Mining



As per World Coal Association, an industry body comprising of coal producers and coal stakeholders, the worldwide mining of hard coal has been estimated at 6185 million tons till January 2015. The report also states that to cater the rising population, the increased usage of coal in generation of electricity will act as one of the major drivers for the growth of the global coal mining market. Rising demand for metallurgical coal from developing economies will further boost the coal mining market.

But above all doesn't mean that there are any less challenges in the industry. The issues like geopolitical turmoil impacting economic decision-making, finance sourcing, rising costs vs. price volatility still haunt the industry. And thankfully Trans-Globe Advisors have been actively engaged in the industry for quite a long time to not just understand but help you strategically in scaling your business needs with our team of outstanding legal luminaries.



# Industrial Manufacturing



**I**ndustrial manufacturing is a major growth sector for the Indian economy with diverse companies including those engaged in manufacturing of machinery and equipment, electrical and metal products, cement, building and construction material, rubber and plastic products and automation technology products.

Industrial production has slowed down considerably on account of the slump in the Indian economy. Higher interest rates have increased the cost of capital thus impacting new investments. The industry is in cautious mode with focus on cost control measures and risk management. Wherever possible, manufacturing companies have focussed on export sales to mitigate the impact of domestic slowdown and benefit from the rupee depreciation.

In these challenging times, certain sectors have shown resilience taking proactive measures to sustain growth. Impetus is on new product development and R&D initiatives aimed at improving product portfolio so as to increase margins. Manufacturing segments are also making investments to enter Tier 2 and Tier 3 cities in order to boost sales.

At transglobeadvisors, our India Industrial Manufacturing practice has sector specialists working with domestic as well as multinational companies. We are an integral part of transglobeadvisors's Industrial Manufacturing global network giving our experts access to industry specialists in over 140 countries. It is with this kind of depth and breadth of experience that transglobeadvisors assists both large and medium-sized industrial manufacturing companies through our offices across India to reduce costs, transform, innovate, improve performance and grow.



## Services

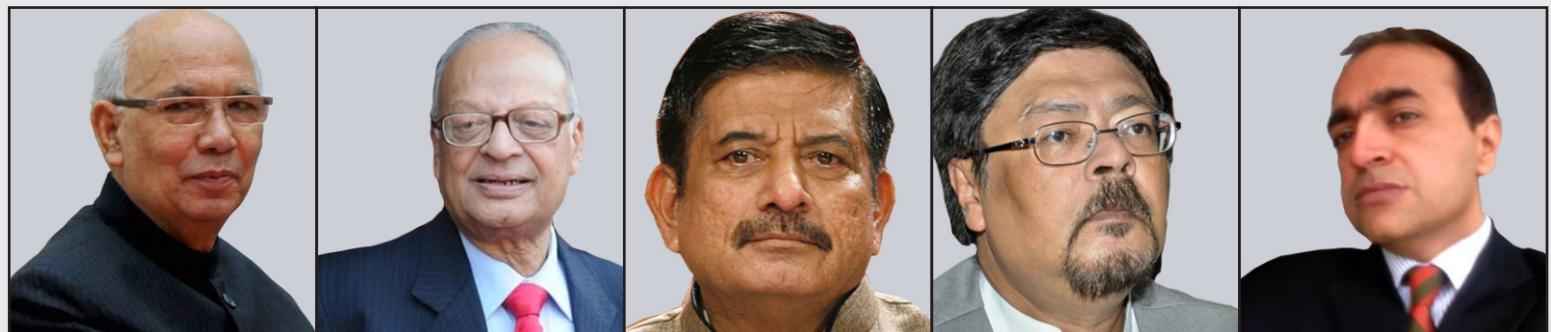
### Legal Services



Trans-Globe Advisors is a trusted name among corporate circles providing highest quality legal services available anywhere. We work as partners helping in operational strategy, processes, and support systems. We have the deep roots and knowledge of the legal language and culture of business required to address the nuances of local markets worldwide. And our culture of friendship and broad scope of practice enable us to navigate complexity across issues, practices and borders with ease. With an aim is to device practical ways to improve our clients' efficiency, our services include:



## Our Team



Hansraj Bhardwaj

Ashok Kumar Mathur

Sreedhar Rao

Dr. Chandan Mitra

Prashant Tewari



## Accounting Advisory



Trans-Globe Advisors comprises of multi-disciplinary across the industry experienced professionals which will deep dive down with you in all your accounting related challenges, , ranging from a single accounting standard to the full project planning and global implementation of International Financial Reporting Standards (IFRS). You could also rely on us for any Mergers & Acquisition activity, Initial Public Offerings (IPO), or a qualitative check on an existing financial process.

## Consulting



Trans- Globe Advisors is your answer to the global complex, competitive environment. With the technological advancements and process transformations, operating environment is getting intricate day by day. And to excel through strategic, functional and process transformation you need to concentrate on your core competency on one hand and also reduce costs, improve effectiveness and enhance resilience on the other; which we as a partner promise.

## Deals



Trans- Globe Advisors is your answer to the global complex, competitive environment. With the technological advancements and process transformations, operating environment is getting intricate day by day. And to excel through strategic, functional and process transformation you need to concentrate on your core competency on one hand and also reduce costs, improve effectiveness and enhance resilience on the other; which we as a partner promise.



# Governance Risk and Compliance



Governance, Risk Management, and Compliance (GRC) are the three pillars which assure that a company reaches its goals. Collectively their purpose is to synchronize the information and execute in a way which is far more efficient, effective and profitable for the company. While it may vary from company to company but GRC typically comprises of corporate governance, enterprise risk management (ERM) and corporate compliance with applicable laws and regulations.

## Government Reforms and Infrastructure Development

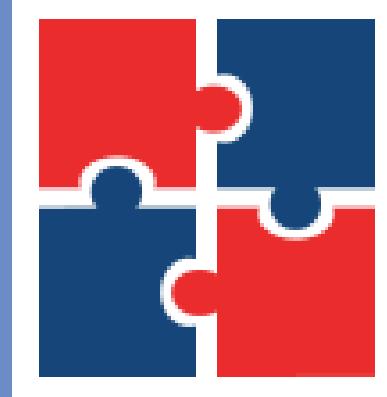


Being an active part of national and state-level sectoral reform programmes, Trans-Globe Advisors provides services across government, public and private sectors. Our Government Reforms and Infrastructure Development (GRID) services comprises a wide spectrum of policy and strategy development, PPPs, financial restructuring, service delivery, performance improvement, institutional strengthening and capacity building, accounting and financial management systems, human resource development, etc.

## Tax and Regulatory Services



The dramatic change of business and tax & regulatory landscape calls in for a regular and strong watch on the growing complexity of the same. With globalization, which means increased competition for labor and capital comes the need for revenue which again demands evolving tax and regulatory norms. The business at the same time needs to adapt to these strategies without losing their focus on their respective core competency. In such changing dynamics of business, we help you in balancing your priorities by ensuring you comply with the norms and make most of the opportunity in helm.



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ADVISORS



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[info@transglobeadvisors.com](mailto:info@transglobeadvisors.com)